

## **David E. Sauers, Jr., Royal Restrooms Cofounder & CEO Biography**

Try telling Royal Restrooms Cofounder and CEO David Sauers that he shouldn't or he can't do something, and he will likely prove you wrong with extraordinary success. It's no wonder that despite advisement from his peers to remain in his auspicious banking career, David decided to go against the grain and start a new business from the ground up. David's thirsty ambition and headstrong personality would not allow him to rest until he saw his business vision become a reality.

What ignited his business idea was a disastrous experience while coordinating his infant daughter C.C. and potty training daughter Stella in a traditional port-a-potty at a local festival. David realized the urgency for a clean, comfortable, and sensible restroom solution that would adequately meet the very basic human needs of individuals at outdoor events.

### **Academic and Professional Credentials**

- 1997: Graduated Georgia Southern University with degrees in Political Science, International Business, and African History
- 1998 – 2006: Held careers as Professional Golfer, Banking Vice President & Commercial Lender, and Successful Entrepreneur
- 2004: Cofounded Royal Restrooms and Royal Restrooms Management Company, an upscale mobile restroom and shower rental business, and paved the way for a franchised, contemporary portable restroom industry. The creation of luxury mobile restrooms for local special events laid the foundation for the development of a full product line of portable restroom and shower trailer designs to satisfy any outdoor restroom need regardless of event style, size, duration or location.
- Present: David sets aspiring goals to expand the Royal Restrooms franchise across America. Currently, 47 Royal Restrooms offices are located in 15 states, and 24-hour delivery of restrooms to any area of the contiguous United States is a guarantee.

### **The Portable Restroom Industry's Leading Authority**

Recognized as an adept and trusted industry consultant, David spends much of his time:

- Advising and serving as direct contact for local, state, federal, and private emergency management agencies
- Collaborating with emergency response organizations in the planning and preparation periods before disaster strikes
- Consulting and acting as industry spokesperson among top national media outlets, advising on restroom requirements & logistics for national special events and disaster situations, including Presidential National Conventions and Presidential Inauguration, Olympics, World Equestrian Cup, LPGA, BP Oil Spill, Haiti Earthquake, South Dakota Ice Storm, and Hurricane Sandy.
- Representing the portable restroom industry on forums
- Addressing emergency management groups, civic organizations, and college and high school students covering topics such as disaster preparedness, the dynamics of business start ups, franchising, and best practices of a successful entrepreneur.

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**Civic Memberships, Acknowledgments & Contributions**

- Member of the KA Alumni Association of Savannah and the 200 Club of the Coastal Empire.
- Named one Business Journal and Report's "40 Under 40" Business Leaders in 2004
- Received Honorable Mention for Royal Restrooms in the Chamber of Commerce's Small Business of the Year in 2006

David has previously served on boards or committees for:

- Blessed Sacrament School
- Savannah Film Commission
- Frank Callen Boys and Girls Club
- Ducks Unlimited
- Junior Achievement of Savannah
- March of Dimes
- Candler Sporting Clays
- Boy Scouts of America

David supports many local charitable events through volunteerism and Royal Restrooms sponsorships. Event proceeds have supported various local non-profit organizations, such as:

- Lowcountry Down Syndrome Society
- Bethesda Academy
- Nancy N. & J.C. Lewis Cancer & Research Pavilion
- Goodwill Industries
- Live Oak Public Library
- Savannah Children's Theater
- Frank Callen Boys & Girls Club
- Fort Stewart's Warriors in Transition Unit